

# Joshua G. Galante

## Vice Chair, Emerging Companies & Venture Capital Funds

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Josh Galante is a member of the firm's business department and focuses his practice on complex business combinations and investment transactions. He advises public and private companies, investors and entrepreneurs on a range of corporate and securities law matters of strategic importance. He represents established and emerging businesses in complex transactions, including mergers, acquisitions, sales, financings, joint ventures and restructurings. Josh also advises clients on franchising matters, equity and compensation arrangements and general governance and compliance matters. He has experience representing companies in various industries, with a particular focus on the technology, gaming, health care and financial services areas.

### RESULTS

Josh's experience includes the representation of:\*

- **Clincierge**, a clinical trial concierge services provider, in an acquisition by Greenphire, an innovator of software solutions for clinical trials backed by one of the largest software investors in the world
- **Team Epiphany**, a consumer marketing agency, in its acquisition by Stagwell, a digital-first global marketing network
- **Mini Melts USA**, a producer and distributor of novelty ice cream products, in the acquisition of a controlling interest by Altamont Capital Partners, a private investment firm
- **Crusoe Energy Systems**, a Denver, CO-based company that harnesses wasted and natural gas flares to power crypto, cloud computing and data center operations, with its acquisition of Easter-Owens, a manufacturer of modular data centers and specialized electrical systems
- **Fora**, a modern travel agency startup, in connection with its \$5 million seed funding round
- **StreamWeaver**, a software company offering enterprises end-to-end observability, AI operations and cloud migration, in connection with its sale to BMC, a global leader in software solutions for Autonomous Digital Enterprises

### FOCUS

Corporate & Securities  
Emerging Companies & Venture  
Capital Funds  
Mergers & Acquisitions  
Fintech

### BAR ADMISSIONS

New York  
Georgia

### EDUCATION

J.D., Vanderbilt Law School  
B.B.A. in Finance and B.A. in History,  
Emory University



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- **Covetrus, Inc.** (NASDAQ:CVET), a global leader in animal health technology and services, in connection with its strategic investment in Veterinary Study Groups, Inc., a leading provider of peer-to-peer learning experiences for veterinary practice leaders
- **True Global Ventures** in connection with the sale of its interest in SharesPost as part of the May 2020 SharesPost/Forge Global merger
- a regional health insurer in its joint venture with two major hospital systems to form a Medicare Advantage insurance company
- a public distributor of dental and healthcare products in the creation of a new entity with a national dental supplies provider to better serve state dental association members with an online-only option for purchasing dental supplies
- the strategic investment arm of a health insurance company concerning its participation in a \$33 million Series B financing round by Pager, Inc.
- a regional, nationally-affiliated health insurance company with respect to its participation, along with other health insurers, in a joint venture with a non-profit generic pharmaceutical company, helping to reduce the costs of certain generic drugs for participating plan members and other consumers
- **Petabyte Technology**, a veterinary practice management software company, in connection with:
  - its \$15 million Series B Funding Round
  - securing \$8 million in Series A Financing
  - a \$43.4 million acquisition by Chewy, Inc.
- **iNovia Capital** in a:
  - multimillion-dollar Series B investment in Boosted, Inc.
  - multimillion-dollar Series A and seed investments of ROSS Intelligence
- **Stadium Goods**, a streetwear and sneaker resale store and e-commerce site, in its:
  - multimillion-dollar sale to Farfetch Limited, a publicly-traded global technology platform for the luxury fashion industry
  - backing from LVMH Luxury Ventures
- a data analytics company that provides proprietary consumer intelligence to major luxury brands in its sale to a global communications agency
- the strategic investment arm of a life and disability insurer in connection with its investment in a healthcare IT company that leverages clinical diagnostic data and AI to develop advanced analytics solutions for the healthcare, pharmaceutical and life science markets
- the strategic investment arm of a life and disability insurer in connection with an investment in a special purpose acquisition vehicle which acquired a controlling interest in a provider of trade credit risk management technology solutions



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- the strategic investment arm of a life and disability insurer through a Series C preferred equity round for a co-working space company
- a client in providing a secured, tranching bridge loan to a SaaS-based technology company delivering online and mobile interactive health management platforms
- a natural resources company in post-Chapter 11 initial public offering of common equity registered on Form S-1 for the benefit of creditor selling shareholders. Coordinated successful application to be listed on Nasdaq
- an NYSE-listed consumer products company in Rule 144A debt offering and related exchange offers registered on Form S-4 in connection with the acquisition of the business unit
- an institutional real estate investment manager in the creation of a strategic fund, including private placement of limited partnership interests under Rule 506
- a Nasdaq-listed natural resources company in strategic acquisition for the combination of cash and common equity, including the subsequent registration on Form S-3ASR of the equity component for resale by the sellers pursuant to a registration rights agreement
- a privately held record management company as a purchaser in a nationwide roll-up acquisition program (approximately 30 acquisitions) of document storage and secure destruction businesses
- an NYSE-listed paper products company in asset and stock sale of two business divisions to a strategic acquirer
- a global clothing brand in the design and implementation of the U.S. retail store franchise system, including drafting franchise agreements, ancillary document forms and uniform offering documents, and coordinating multi-state offering registration

## **SPEAKING ENGAGEMENTS**

- Panelist, "Don't Forget About IP in M&A," Association of Corporate Counsel Greater Philadelphia's Annual In-House Counsel Conference

\*Includes representations prior to joining Stradley Ronon.

