## INVESTMENT MANAGEMENT

# **Mergers & Acquisitions**



#### **Our Focus**

Stradley Ronon's investment management M&A lawyers handle a broad range of transactions, including:

- · Mergers and acquisitions
- · Sales and dispositions
- Fund adoptions
- · Control and minority investments
- Management buyouts
- · Investment team lift outs
- Restructurings
- · Carve outs
- Joint ventures and strategic transactions

### **Our Clients**

- Assisting both purchasers and sellers in structuring, negotiating and closing transactions in the wealth management and asset management industries.
- Representing a wide array of clients, including:
  - Registered investment advisers
  - Registered investment companies
  - Independent directors / trustees
  - Banks
  - Insurance companies
  - Broker-dealers

- Alternative Asset Managers
- Private investment funds
- ETF sponsors
- Business development companies
- Robo-advisers
- TAMPs
- Working closely and effectively with the business, legal and compliance teams of both those engaging in their first transaction and those that have done many.

### **Our Collaborative Team**

#### **Investment Management M&A Practice Group**

- Active team of M&A lawyers dedicated to transactions in the wealth management and asset management industries.
- Seamless collaboration with, and efficient participation by, Stradley Ronon's complementary practices, including tax, employment, executive compensation, ERISA, finance, restructuring and intellectual property.
- Represent clients in their day-to-day operations and all stages of the business life cycle, including with respect to succession planning.

# Core principles

of quality, responsiveness, pragmatism, passion and value.

# Deep experience

in a wide range of investment management transactions and the unique issues involved.

#### **Investment Management Group**

- 70+ dedicated investment management professionals, including several former members of the SEC staff.
- Highly skilled team that is deeply rooted in the industry and known for its ability to provide a variety of perspectives on complicated issues.
- Regularly contribute to shaping the investment management industry by assisting
  with the creation of innovative investment strategies, products and services.

## INVESTMENT MANAGEMENT Mergers & Acquisitions

## **Representative Deal List**

Our investment management M&A lawyers take great pride in having helped clients execute investment management transactions, including the representation of:\*

#### Bridgeway Capital Management

Bridgeway Capital
Management in a corporate
restructuring designed
to facilitate succession
planning and implementation

#### CenterSquare Investment Management

Lovell Minnick Partners and its portfolio company, CenterSquare Investment Management, in CenterSquare's acquisition of RCG Longview

#### Centurion

Centurion in its sale to Marsh & McLennan Agency

# Columbia Pacific Advisors

Columbia Pacific Advisors in its sale of a minority stake to CI Financial

#### Columbia Pacific Wealth <u>Management</u>

Columbia Pacific Wealth Management in its sale to CI Financial

#### Driehaus Capital Management

Driehaus Capital Management in its acquisition of the Small-Cap Value Team of Opus Capital Management

#### Financial & Investment Management Group

Financial & Investment Management Group in its sale to Mercer Advisors

#### Great Valley Advisor Group

Great Valley Advisor Group in its acquisition of U.S. Financial Advisors

#### James Alpha Advisors

James Alpha Advisors, as regulatory counsel, in its sale of a minority stake to Easterly

# Lovell Minnick Partners

Lovell Minnick Partners in its majority investment in CenterSquare Investment Management, in connection with the acquisition by Lovell Minnick Partners and CenterSquare's management of CenterSquare's business from BNY Mellon Investment Management

#### **MFP Strategies**

MFP Strategies in its merger with CAPTRUST Financial Advisors

#### **Minority Investment**

A private equity firm focused on wealth and asset management boutiques in its minority investment in a fund of hedge funds manager

# Next Generation Wealth Management

Next Generation Wealth Management in its sale to Beacon Pointe Advisors

#### Pacific Global Advisors

Pacific Life Insurance Company and Pacific Global Advisors in the sale of Pacific Global Advisors' solutions business to Goldman Sachs Asset Management

#### Pacific Global Asset Management

Pacific Global Asset Management, the asset management business of Pacific Life Insurance Company, in its acquisition of Cadence Capital Management

# Prairie Capital Management

UMB Financial Corporation and Prairie Capital Management in the sale of Prairie Capital Management and related general partner interests

# Precipio Wealth Management

Precipio Wealth Management in its sale to Mercer Advisors

#### Robo-adviser

A robo-adviser in its acquisition of a portion of the business of an asset management firm

#### **Scout Investments**

UMB Financial Corporation and Scout Investments in the sale of Scout Investments to Carillon Tower Advisors, a unit of Raymond James Financial

#### Wealth Management

The chief executive and primary founding partner in the formation of a wealth management business with a leading investment banking boutique and investment firm

<sup>\*</sup>Includes certain representations by our investment management M&A lawyers prior to joining Stradley Ronon.

## INVESTMENT MANAGEMENT Mergers & Acquisitions

## **IM Recognition and Awards**









## **IM M&A Contacts**



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