

Jeffrey D. Grossman

Chair, Litigation

Philadelphia, PA

215.564.8061

jgrossman@stradley.com



Jeffrey Grossman is a trial lawyer who focuses his practice on complex litigation and regulatory matters within the fields of insurance, health care and construction. His practice entails resolving disputes between private parties, as well as disputes involving industry and governmental regulators. He also chairs Stradley Ronon's 65-attorney litigation department.

Jeff's experience covers a broad spectrum of engagements in several industries and areas of law, including insurance, health care, cyber, construction, surety and fidelity, securities, general commercial litigation, professional liability and general negligence. He routinely handles cases in federal and state courts, and before arbitration tribunals.

Jeff represents national and international insurers and reinsurers, as well as receivers and creditors, in insurance rehabilitations and liquidations; complex matters involving coverage, bad faith, underwriting, insolvency and asset recovery; and related regulatory issues involving a myriad of insurance and reinsurance products.

He also represents health care institutions and providers in various regulatory matters and complex disputes between private parties and with federal and state agencies involving complex, high-stakes reimbursement or breach of contract claims; False Claims Act, Stark, Anti-kickback and other regulatory matters; managed care; ERISA; provider contracting; and alternative reimbursement structures.

Jeff represents businesses and nonprofit clients across numerous industries in cybersecurity matters, including insurance and other contract counseling, data breach investigation and response, and data breach litigation. He is a member of Stradley's data breach response team and regularly advises clients and industry stakeholders on cyber security matters.

Within the real estate and construction sector, Jeff represents sureties, general contractors, sub-contractors, developers, fabricators, manufacturers, suppliers, owners, brokers and construction professionals in complex claims involving payment disputes, commission disputes, default terminations, defective building products, defective workmanship, delayed performance, design errors or omissions, liquidated damages, lost productivity, lost profits, unforeseen site conditions, damages recovery, subrogation, complex bond form coverage disputes and surety/principal indemnity issues.

(continued)

FOCUS

Insurance Transactional & Regulatory Solutions
Insurance Coverage Advisory & Litigation
Health Law
Construction
Real Estate
Litigation
Health Care Litigation
Regulation & Compliance
Cyber Insurance
Cyber & Privacy
Environmental, Social and Governance
Fintech

BAR ADMISSIONS

Pennsylvania
New Jersey

COURTS

U.S. Court of Appeals for the Third Circuit
U.S. District Court for the Eastern District of Pennsylvania
U.S. District Court for the District of New Jersey

EDUCATION

J.D., *cum laude*, Pennsylvania State University Dickinson School of Law
B.A., Binghamton University

MEMBERSHIPS

Advisory Board Member, Arts and Business Council of the Philadelphia Chamber of Commerce
American Health Lawyers Association
American Bar Association, Assoc. Editor, Fidelity and Surety Law Committee
Association of Insurance and Reinsurance Run-off Companies, Assoc. Editor, AIRROC Matters
Former Board Member, Musicopia
Former Board Member, Dancing Classrooms Philadelphia



Jeffrey D. Grossman

Page 2

RESULTS

- defended global insurer through trial in complex, hybrid insurance coverage/tortious interference claim alleging in excess of \$25 million in damages and resulting in a complete defense verdict
- tried a complex breach of contract claim in a public-private partnership dispute and recovered \$6.6 million arbitration award in client's favor against the municipality respondent
- secured a preliminary injunction from the Delaware Court of Chancery, enjoining a receiver on behalf of the Insurance Commissioner from expending millions of dollars held as reinsurance trust collateral, and thereafter negotiated and documented a favorable commutation transaction
- tried a real estate dispute before a state court judge involving a brokerage commission claim and secured a complete dismissal of all claims, as well as an attorney's fees award in favor of the developer client
- tried health care provider's appeal of Medicare's multimillion-dollar overpayment determinations before an Administrative Law Judge and reduced the government's claims by 70 percent
- represented health care providers and an awardee convener in the CMS Bundled Payment for Care Improvement Initiative, primarily involving regulatory guidance
- represented health care provider in data breach investigation and response, resulting in no regulatory violations or findings
- represented health care providers regarding Medicare and Medicaid reimbursement disputes at state and federal levels, including self-disclosure protocol process with Office of Inspector General
- represented the Pennsylvania Insurance Commissioner as liquidator of various insolvent insurers, across a plethora of debtor/creditor, claim priority, asset recovery, reinsurance, third-party liability and administrative issues
- tried product liability claim for a client/manufacturer before a state court jury and negotiated a favorable five-figure settlement during jury deliberations. Thereafter, the jury rendered a multimillion-dollar verdict, including punitive damages, against the remaining defendants
- tried multimillion-dollar investor claims against client/financial institution before a three-member arbitration panel and secured an award dismissing all claims against the client

SPEAKING ENGAGEMENTS

- May 2021 – Panelist, "COVID Issues for Insurers: Business Interruption, Employer Issues and Department of Insurance Update," Pennsylvania Association of Mutual Insurance Companies Virtual Claims Summit
- September 2020 – Panelist, "Business Insurance – Overview of Coverage

MEMBERSHIPS

Chair, Defense Research Institute
Fidelity & Surety Roundtable, 2013
Hiring Partner, Stradley Ronon,
2010 – 2012
New Jersey State Bar Association
Pennsylvania Bar Association
Philadelphia Insurance Society
Philadelphia Surety Association



Jeffrey D. Grossman

Page 3

Needs as Required by Law and Contract,” Practicing Law Institute

- June 2020 – Moderator, “Cybersecurity for the Remote Workforce,” Pennsylvania Association of Mutual Insurance Companies
- January 2020 – Presenter, “Cyberattacks Panel: Current Threats and How Insureds Can Defend Against Them,” Fidelity and Surety Law Midwinter Conference
- July 2019 – Speaker, “Hazing: Understanding the Civil and Criminal Liability Issues for Individuals and Institutions,” Association of Insurance Reinsurance Run-Off Companies Summer Membership Meeting
- July 2019 – Speaker, “Assessing Cybersecurity Insurance: What Questions to Ask,” NAIC Insurance Summit
- May 2019 – Presenter, “A Practical Guide for Assessing and Responding to Potential Data Breach,” 10th Annual Advanced Forum on Managed Care Disputes and Litigation
- May 2018 – Moderator, The Chamber of Commerce of Southern New Jersey’s Make New Jersey Competitive Cybersecurity Event
- November 2016 – Speaker, “Differing Site Conditions,” PBI Seminar: Pennsylvania Construction Law
- Presenter, “The Attorney-Corporate Client Privilege and the Internal Investigation,” Pennsylvania Bar Institute
- Presenter, “Current Issues Facing Surety and Fidelity Claims Counsel And Claims Professionals,” Defense Research Institute
- Presenter, “Anatomy of a Coverage Litigation,” AIG
- Presenter, “Computer Fraud Coverage Under Commercial Crime Policies: Insuring Clauses, Potential Exclusions and Recent Case Law,” DRI Fidelity & Surety Roundtable
- Presenter, “Construction Defect Litigation: Claims and Coverage,” Pennsylvania Bar Institute
- Presenter, “Discovery in Bad Faith,” Pennsylvania Bar Institute

RECOGNITIONS

- *Pennsylvania Super Lawyers*, 2014 – 2018
- *Pennsylvania Super Lawyers*, Rising Star
- Musicopia, PROVIDE Award

IN THE COMMUNITY

Jeff has served as Director on the boards of nonprofits including Musicopia and Dancing Classrooms Philadelphia.

