

Jeffrey D. Grossman

Chair, Litigation

Philadelphia, PA

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Jeffrey Grossman is a trial lawyer and legal advisor who focuses his practice on complex litigation and regulatory matters within the financial services sectors of insurance, banking and asset management, as well as construction, real estate, health care and cybersecurity/data privacy. His practice entails resolving disputes between private parties, as well as disputes involving industry and governmental regulators. Given Jeff's 25+ years in practice, he frequently provides counsel on regulatory compliance and other key business matters. Jeff also leads Stradley Ronon's 70+ attorney litigation department as chairman, appointed in January 2022.

Jeff's clients include regional, national and international businesses and nonprofits, e.g., insurers, reinsurers, banks, construction firms and health care systems. Jeff also represents individuals in myriad advisory matters and business disputes. He routinely handles cases in federal and state courts and before arbitration tribunals and regulatory bodies.

In the insurance sector, Jeff represents insurers, reinsurers and intermediaries, as well as receivers and creditors of insolvent insuring companies, in complex matters involving coverage, bad faith, underwriting, insolvency and asset recovery and related regulatory issues involving a broad spectrum of insurance products, sales and financial compliance.

Within the banking sector, Jeff represents regional, national and international banks and their subsidiaries in various disputes and compliance matters, including loan disputes and claims alleging tortious interference with contract and conspiracy.

Within real estate and construction, Jeff represents contractor firms, developers, fabricators, manufacturers, suppliers, lenders, brokers, construction professionals and sureties in complex claims involving payment disputes, commission disputes, default terminations, defective building products, defective workmanship, delayed performance, design errors or omissions, liquidated damages, lost productivity, lost profits, unforeseen site conditions, damages recovery, subrogation, complex bond form coverage disputes and surety/principal indemnity issues.

FOCUS

Insurance Transactional & Regulatory Solutions
Insurance Coverage Advisory & Litigation
Banking
Health Law
Construction
Real Estate
Complex Litigation
Health Care Litigation
Regulation & Compliance
Cyber & Privacy
Fintech

BAR ADMISSIONS

Pennsylvania
New Jersey

COURTS

U.S. Court of Appeals for the Third Circuit
U.S. District Court for the Eastern District of Pennsylvania
U.S. District Court for the District of New Jersey

EDUCATION

J.D., *cum laude*, Pennsylvania State University Dickinson School of Law
B.A., Binghamton University

MEMBERSHIPS

Board Member, Anti-Defamation League (Phila. Region)
Advisory Board Member, Arts and Business Council of the Philadelphia Chamber of Commerce
American Health Lawyers Association
American Bar Association, Former Assoc. Editor, Fidelity and Surety Law Committee
Association of Insurance and Reinsurance Run-off Companies, Assoc. Editor, AIRROC Matters
Former Board Member, Musicopia

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In the health care sector, Jeff represents health care systems and other providers in various regulatory matters and complex disputes between private parties and with the federal and state agencies involving complex reimbursement disputes and breach of contract claims; False Claims Act, Stark, Anti-kickback and other regulatory matters; managed care; ERISA; provider contracting and alternative reimbursement structures (e.g., bundled payments and ACO).

RESULTS

- represented Hyperion Bank in a significant title dispute decision for the banking industry (*Lomax v. Hyperion Bank*, 282 A.3d 790 Pa. Super. 2022)
- defended global insurer through trial in complex, hybrid insurance coverage/tortious interference claim alleging in excess of \$25 million in damages and resulting in a complete defense verdict
- tried a complex breach of contract claim in a public-private partnership dispute and recovered a \$6.6 million arbitration award in the client's favor against the municipality respondent
- secured a preliminary injunction from the Delaware Court of Chancery, enjoining a receiver on behalf of the Insurance Commissioner from expending millions of dollars held as reinsurance trust collateral, and thereafter negotiated and documented a favorable commutation transaction
- tried a real estate dispute before a state court judge involving a brokerage commission claim and secured a complete dismissal of all claims, as well as an attorney's fees award in favor of the developer client
- tried health care provider's appeal of Medicare's multimillion-dollar overpayment determinations before an Administrative Law Judge and reduced the government's claims by 70%
- represented health care providers and an awardee convener in the CMS Bundled Payment for Care Improvement Initiative, primarily involving regulatory guidance
- represented health care provider in data breach investigation and response, resulting in no regulatory violations or findings
- represented health care providers regarding Medicare and Medicaid reimbursement disputes at state and federal levels, including the self-disclosure protocol process with the Office of Inspector General
- represented the Pennsylvania Insurance Commissioner as liquidator of various insolvent insurers across a plethora of debtor/creditor, claim priority, asset recovery, reinsurance, third-party liability and administrative issues
- tried product liability claim for a client/manufacturer before a state court jury and negotiated a favorable five-figure settlement during jury deliberations; the jury rendered a multimillion-dollar verdict, including punitive damages, against the remaining defendants

MEMBERSHIPS

Former Board Member, Dancing Classrooms Philadelphia

Chair, Defense Research Institute Fidelity & Surety Roundtable, 2013

Hiring Partner, Stradley Ronon, 2010 – 2012

New Jersey State Bar Association

Pennsylvania Bar Association

Philadelphia Insurance Society

Philadelphia Surety Association



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- tried multimillion-dollar investor claims against client/financial institution before a three-member arbitration panel and secured an award dismissing all claims against the client

SPEAKING ENGAGEMENTS

- Panelist, “A Practical Guide: Data Incident Investigation and Response,” private CLE presentation to regional health insurer
- Panelist, “Protecting the Attorney-Client Privilege and Work Product Doctrine,” private CLE presentation to the legal department of an international insurance company
- Panelist, “COVID Issues for Insurers: Business Interruption, Employer Issues and Department of Insurance Update,” Pennsylvania Association of Mutual Insurance Companies Virtual Claims Summit
- Panelist, “Business Insurance – Overview of Coverage Needs as Required by Law and Contract,” Practising Law Institute
- Moderator, “Cybersecurity for the Remote Workforce,” Pennsylvania Association of Mutual Insurance Companies
- Presenter, “Cyberattacks Panel: Current Threats and How Insureds Can Defend Against Them,” Fidelity and Surety Law Midwinter Conference
- Speaker, “Hazing: Understanding the Civil and Criminal Liability Issues for Individuals and Institutions,” Association of Insurance Reinsurance Run-Off Companies Summer Membership Meeting
- Speaker, “Assessing Cybersecurity Insurance: What Questions to Ask,” NAIC Insurance Summit
- Presenter, “A Practical Guide for Assessing and Responding to Potential Data Breach,” 10th Annual Advanced Forum on Managed Care Disputes and Litigation
- Moderator, The Chamber of Commerce of Southern New Jersey’s Make New Jersey Competitive Cybersecurity Event
- Speaker, “Differing Site Conditions,” PBI Seminar: Pennsylvania Construction Law
- Presenter, “The Attorney-Corporate Client Privilege and the Internal Investigation,” Pennsylvania Bar Institute
- Presenter, “Current Issues Facing Surety and Fidelity Claims Counsel and Claims Professionals,” Defense Research Institute
- Presenter, “Anatomy of a Coverage Litigation,” AIG
- Presenter, “Computer Fraud Coverage Under Commercial Crime Policies: Insuring Clauses, Potential Exclusions and Recent Case Law,” DRI Fidelity & Surety Roundtable
- Presenter, “Construction Defect Litigation: Claims and Coverage,” Pennsylvania Bar Institute
- Presenter, “Discovery in Bad Faith,” Pennsylvania Bar Institute



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RECOGNITIONS

- *Pennsylvania Super Lawyers*, 2014 – 2018
- *Pennsylvania Super Lawyers*, Rising Star, 2012
- Musicopia, PROVIDE Award

IN THE COMMUNITY

Jeff has proudly served as Director on the boards of nonprofits, including Musicopia and Dancing Classrooms Philadelphia and currently serves as a Director on the Board of the ADL, Philadelphia region.

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