

Mark G. Wendaur IV

Associate

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Mark Wendaur focuses his practice on corporate transactions, including mergers and acquisitions, venture capital investments, corporate restructurings, financings, and real estate acquisitions. His clients include emerging companies, closely held and family owned businesses, and publicly traded companies. Mark also provides these clients with general corporate counseling, including entity formation and governance, partnership and shareholder agreements, contract drafting and negotiation, and strategic business counseling on a variety of issues encountered in today's business markets.

Prior to joining Stradley, Mark practiced as a sole practitioner and represented small businesses, real estate developers, and government entities in transactional and litigation matters. He also provided project management and consulting services to some of the nation's largest oil and gas developers for the purpose of developing Marcellus Shale and Utica Shale assets.

RESULTS

Mark's experience includes representing clients in: *

Business Transactions:

- Equity Sale of International Consumer Goods Retailer to Public Company: \$360 Million
- Equity Sale of Majority Interest in Mechanical/Commercial Contractor to Private Equity Firm: \$160 Million
- Financing Transaction for Hospitality Company: \$50 Million
- Equity Sale of Shipping and Packaging Company to Private Equity Firm: \$32 Million
- Equity Sale of Shipping and Packaging Company to Private Equity Firm: \$24+ Million
- Equity Purchase of International Pet Supply and Marketing Company by Public Company: \$24+ Million
- Equity Sale of Regional Wealth Management Firm to National Wealth Advisor: \$11.5+ Million
- Equity Purchase of Specialty Education and Marketing Company by Public Company: \$8.5+ Million

FOCUS

Corporate & Securities
Mergers & Acquisitions
Closely Held & Family Owned Businesses
Emerging Companies & Venture
Capital Funds
Real Estate

COURT ADMISSIONS

Pennsylvania Supreme Court
U.S. District Court for the Middle District
of Pennsylvania

BAR ADMISSIONS

Pennsylvania

EDUCATION

J.D., Widener University School of Law
B.A., Allegheny College

MEMBERSHIPS

Board of Directors, Philadelphia Startup
Leaders



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- Equity Sale of Partial Interest in Registered Investment Advisor to Public Company: \$2 Million
- Equity Purchase of National Leadership Consulting Firm: \$2+ Million

Real Estate Transactions:

- Purchase of Sheraton Hotel: \$16 Million
- Purchase of Courtyard Marriott Hotel: \$10+ Million
- Purchase of Holiday Inn Hotel: \$7.3+ Million
- Purchase of Hampton Inn Hotel: \$7+ Million
- Purchase of Comfort Inn Hotel: \$6.7 Million
- Purchase of Fairfield Inn Hotel: \$5.6+ Million
- Purchase of Residence Inn Hotel: \$5.1+ Million
- Purchase of Courtyard Marriott Hotel: \$5+ Million
- Purchase of Residence Inn Hotel: \$4.3+ Million
- Purchase of Springhill Suites Hotel: \$3.65 Million
- Sale of 5,000+ Acres of Oil and Gas Assets

Zoning and Land Development:

- Secured eighteen zoning variances for the purpose of developing a 7-Eleven Convenience Store and adjacent bus station.
- Secured a special exception before the Philadelphia Zoning Board of Adjustment for restaurant use.
- Served as solicitor to a zoning hearing board reviewing applications for variances and special exceptions related to the expansion of nonconforming uses (marijuana dispensary), new construction of medical buildings and construction of digital billboards.
- Served as solicitor to a planning commission reviewing applications to subdivide and develop real estate, including the development of a major mixed-use development.

* Includes certain representations prior to joining Stradley Ronon.

SPEAKING ENGAGEMENTS

- Presenter, "Choosing a Business Structure," National Business Institute

RECOGNITION

- Rising Star, *Super Lawyers*

